



NUI Galway
OÉ Gaillimh

Top 1%



The Education
Awards 2019

WINNER

Best College of Business

J.E. Cairnes School of Business & Economics

Leading, Innovating, Inspiring.



Second Year Student Orientation 2019/2020

Welcome Back

B.Comm Director | Dr Johanna Clancy

September 2019

Second Year - Important Year

- Degree calculation - **30% Second Year + 70% Final Year**
- Interviews in Final Year - Second year results
- Skills Development
- Decide on choosing a stream
- Remember, you are a full-time student !!!

Academic Year 2019/2020

- Lectures commence today- Monday September 9th 😊
- Semester One (12 weeks): Teaching ends 29th November
- Study Week beginning 2nd of December with Examinations 9th – 20th December.
- Semester Two (12 weeks): Teaching begins 13th January

2BC1 & 2BC8

Students register for 60 ECTS (50 obligatory + 10 optional)

B.Comm. – 2BC1/2BC8

Modules Semester I

Inf Statistical Mthds for Business	5 ECTS
Psychology of Consumer Behaviour	5 ECTS
Organisational Psychology	5 ECTS
Applied Micro for Business	5 ECTS
Management Accounting I	5 ECTS
Skills for Business	5 ECTS

Total Obligatory

30 ECTS

B.Comm. – 2BC1/2BC8

Modules Semester II

Business Finance I	5 ECTS
Employment Relations	5 ECTS
Macro and the Bus Environment	5 ECTS
Information & Operations Mgmt	5 ECTS
Total Obligatory	<i>20 ECTS</i>

Two Optional Modules

10 ECTS

Total

30 ECTS

2BC2, 2BC3, 2BC4, 2BC7

Students register for 60 credits (55 obligatory + 5 optional)

B.Comm. International 2BC2-7

Modules Semester I

Management Accounting I	5 ECTS
Applied Microeconomics for Business	5 ECTS
Inf. Statistical Methods for Business	5 ECTS
Organisational Psychology	5 ECTS
Psychology of Consumer Behaviour	5 ECTS
Language	5 ECTS

Total Obligatory

30 ECTS

B.Comm. International 2BC2-7

Modules Semester II

Business Finance I	<i>OR</i>	
Employment Relations		5 ECTS
Macro and the Business Environment	<i>OR</i>	
Business Law I		5 ECTS
Language Modules		15 ECTS
Total Obligatory		<i>25 ECTS</i>

One Optional Module

5 ECTS

TOTAL

30 ECTS

2BC1, 2BC2, 2BC3, 2BC4, 2BC7, 2BC8

Options Semester II

AY209 International Financial Reporting I	5 ECTS
EC259 Economics of Public Policy	5 ECTS
EC247 Introduction to Financial Economics	5 ECTS
CI200 Doing Business in China – Language & Culture I (2BC1/2BC8 ONLY)	5 ECTS
ST2218 Advanced Statistical Methods for Business	5 ECTS
MG2101 Entrepreneurial Venture Development	5 ECTS
MK2102 Marketing and Sustainability	5 ECTS
MS2100 Cybersecurity	5 ECTS
LW290 Business Law II (2BC1/2BC8 ONLY & pre-requisite is LW190)	5 ECTS

B.Comm. 2BC1/2BC8 - not permitted to choose two options with the same module prefix

B.Comm. (with language) 2BC2 ,2BC3, 2BC4, 2BC7 – choose one option only

An Advisory Session will be held in January 2019, with more details

Business Law – B.Comm. (with Language) only

B.Comm (with Language) students who wish to take Business Law I please note:

- No exemption from the CAI CAP 1 exams (Business Law II and Advanced Business Law are required for the exemption)

B.Comm. 2BC1/2BC8 – Skills for Business

- 100% Continuous Assessment
- % not repeatable – Workshops
- Lecturer: Michael Campion

Modules

- Technical Subjects
 - Statistics modules
 - Accounting / Finance / Economics modules
- Descriptive Subjects
 - Marketing / EVD / Organisational Psychology etc.
- Skills for Business
- It is advisable to choose modules with a view to your 'Stream' for Final Year. Some modules may be recommended when considering a certain final year stream.

Streams in Final Commerce

Stream
Accounting & Performance Management
Economics & Public Policy
HRM
Digital Business & Analytics
Marketing Management
International Business
Finance
Enterprise
Business Law
Language (French/German/Spanish/Gaeilge)

Module Registration

- Students must register online by 16th September
www.nuigalway.ie/reg
- Change of mind closes on the 23rd September.
- Semester II - TBA (mid to late January)

Progression to Final Year

1. Pass a total of 60 ECTS:

B.Comm –50 obligatory + 10 optional credits

B.Comm (with language) –55 obligatory + 5 optional credits

2. Must pass ALL modules in Second Year to progress

3. Pass = 40% in all modules

4. Capping (max mark is 40%) of repeat exams in August applies

5. There is a compensation provision

Progression: Compensation Provision

The Pass standard is 40% in each module. However a student with marks less than 40% in one or more modules will be deemed to have passed provided:

- The aggregate mark for all modules of the year is at least 40%
- No mark is below 35%
- Not more than 15 ECTS have marks in range 35 – 39%

Note:

Where one or more of these conditions have not been met, each module with a mark below 40% must be repeated. Marks of 40% and above are carried forward to the next session and are not repeatable. You cannot repeat a module that you have passed.

Example of Student who can Compensate - Pass

Module Type	Module	Weight %	Marks	Credits	Result
Core					
Management Accounting I	AY207	5	70	5	Pass
Business Finance I	AY208	5	45	5	Pass
Managerial Economics	EC209	5	60	5	Pass
Macroeconomics	EC213	5	62	5	Pass
Skills for Work Life	FA206	5	50	5	Pass
Statistical Methods for Business	MA217	5	35	5	Pass by compensation
Organisational Behaviour	MG308	5	59	5	Pass
Employment Relations	MG325	5	68	5	Pass
Action Marketing	MK207	5	35	5	Pass by compensation
Information and Operations Management	MS217	5	35	5	Pass by compensation
Optional					
International Financial Reporting I	AY209	5	66	5	Pass
Introduction to Financial Economics	EC247	5	63	5	Pass
Overall Result			54		PASS

Comment - student has 3 x modules (15ECTS) in compensation range and all other modules are clearly passed, with an aggregate mark for all modules of the year of at least 40%

Example of Student who cannot Compensate - Fail

Module Type	Module	Weight %	Marks	Credits	Result
Core					
Management Accounting I	AY207	5	40	5	Pass
Business Finance I	AY208	5	45	5	Pass
Managerial Economics	EC209	5	60	5	Pass
Macroeconomics	EC213	5	62	5	Pass
Skills for Work Life	FA206	5	50	5	Pass
Statistical Methods for Business	MA217	5	35	0	Fail
Organisational Behaviour	MG308	5	50	5	Pass
Employment Relations	MG325	5	55	5	Pass
Action Marketing	MK207	5	35	0	Fail
Information and Operations Management	MS217	5	35	0	Fail
Optional					
International Financial Reporting I	AY209	5	12	0	Fail
Introduction to Financial Economics	EC247	5	10	0	Fail
Overall Result			0		FAIL

Comment - student has 3 x modules (15ECTS) in compensation range **BUT** must repeat all modules highlighted in yellow as student is not passing overall.

B. Comm. Calculation of Degree Award

Second Year Results will count towards your Degree award:

The overall degree award will be derived from adding together:

30% of the Second Year aggregate marks +

70% of the Final Year aggregate marks.

B. Comm. Overall Degree Award:

Degree Award Grade in B. Comm. Degree

- H1 70% on the aggregate
- H2.1 60% on the aggregate
- H2.2 50% on the aggregate
- H3 40% on the aggregate

Second Year Commerce Repeat Examinations

- Students must present for the initial examination in a module unless permission has been granted from the School Office. **Repeat examinations are capped at 40%.**
- Medical certificates should be supplied to the School Office if and when seeking permission to defer an exam in advance, contact business@nuigalway.ie or (091) 492612. All medical certs should be submitted to the School Office, and at the time of the student's illness.

Global Learning Opportunity

- Internationalisation is now a key priority for the School of Business & Economics
- **Global Experience**
 - Work placement + study abroad
 - Or study abroad for a full academic year (limited availability)
 - Or work placement for a full academic year (limited)

Opportunity to transfer to the B.Comm. (Global Experience) Degree

- Later this year, you will have an opportunity to apply to transfer to the B.Comm. (Global Experience) Degree, effective from the end of your second year.
- Competitive entry.
- The selection process is based on academic merit.
- There may be a need for an interview and personal statement.

Opportunity to Spend a Semester/Year Abroad

- Hong Kong University of Science and Technology, Hong Kong
- University of Technology, Sydney, Australia
- Villanova, USA
- Montana, USA
- University of Maryland, Baltimore County, USA
- Clarkson University, USA
- American University, Washington DC, USA
- Lehigh University College of Business & Economics, USA
- Uppsala Universitet, Sweden
- University of Groningen, Faculty of Economics and Business, Netherlands
- Katholieke Universiteit Leuven, Belgium
- And more...

Opportunity to Do a Work Placement

- Accenture
- Alkermes
- Boston Scientific
- Connacht Tribune
- Creganna
- DHKN
- ESB
- Galway Simon Community
- Grant Thornton
- University Hospital Galway
- NUI Galway
- And more...

Student Testimonials

My advice to 2nd year students is that this is the opportunity of a life time; don't pass it up! (Alan).

*I was really happy with the exchange to Hong Kong, it expanded my mind culturally, socially and academically.
(Claire)*

How do I find out more?

- Information Session – for the date, watch out for Blackboard announcement

Then

- Applications to follow

Skills and Personal Development

- **Information Solutions and Services:** computer services advice available: <http://www.nuigalway.ie/information-solutions-and-services>
- **Academic Writing:** The AWC offers free one-on-one sessions on academic/essay writing to all NUIG students from October: <http://www.library.nuigalway.ie/awc/>
- **SUMS:** SUMS offers mathematics support to students across all colleges and courses: <http://www.maths.nuigalway.ie/sums/>
- **Clubs & Societies:** <http://www.socs.nuigalway.ie> and <http://www.sports.nuigalway.ie>
- **Alive Programme:** The programme helps students who want to develop tangible and transferable skills while they are gaining practical volunteering experience: <http://cki.nuigalway.ie/alive>

Class Representatives

The Students Union organise elections for class reps.

For more information, contact the SU office

There will be a meeting of programme director and class reps in the middle of both semesters

B.Comm. Programme Director

Dr. Johanna Clancy

Room 321, top floor Cairnes Building – old part, St. Anthony's

Tel: 091-495385

Johanna.clancy@nuigalway.ie

(If you wish to meet – send me an e-mail to make an appointment)

School Office

If you have any queries please contact the School Office, located on the top floor, Cairnes Building.

Room 355, Top Floor, Cairnes Building

Tel: 091-492612

Email: business@nuigalway.ie

There is also a Student Advisor for Commerce students. Details are businessstudentadvisor@nuigalway.ie

Welcome back and
Hope you have a great year



Any Questions?